

Mar 21st, 2024

Polish Forcepol Appointed Telva Distributor for Obsidian™ IR Light

The Polish company Forcepol, on March 21st, has signed an agreement to act as official distributor for Telva's lighting products in Poland. Forcepol is an experienced and renowned partner in both civilian and military markets, known especially for its high-quality products and professional service.

Telva launched Obsidian™, an infrared illuminator with limited and controlled range for covert operations, in August 2023. Since then, Telva has been expanding its sales network in Europe. Now, to help promote Obsidian in Poland, Telva has signed on Forcepol sp. z o.o. as an official distributor. Telva Managing Director, Tapani Hollmén, is pleased with the budding corporate relationship: *"Forcepol boasts an impressive assortment of highly specialised and high-quality products. In their portfolio, our limited range IR light Obsidian will act as a visible and unique addition, growing both our European sales reach and their offering. Given Forcepol's well-established role in the Polish defence industry, and especially the vehicle sector, we are confident they will gain traction and reach the right people. Their target audience is both civilian and military markets, which matches Telva's background as well and helps us understand each other as businesses. We are very much looking forward to working together with Forcepol."*

Forcepol's mission, since its establishment in 2015, has been to provide Polish customers from the defence and civilian industries with the most modern products from around the world. Forcepol's CEO, Agnieszka Ułasiuk, comments: *"For defence, Forcepol represents products for forces on land, at sea and in the air. Special operation forces are also catered for. Forcepol is rightly proud to display such a wide array of highly specialised equipment*



Forcepol and Telva have signed a distributor agreement for Telva's lighting products in Poland. Click on the logo for Forcepol website link.

for the defence industry. Our portfolio spans from avionics, through products for climatic and ballistic testing, to vehicle sensors, masts and military seats, as well as from radars for drones detection to covert operations products. The last group of this list, covert operations, is where Telva's Obsidian light fits in perfectly. Obsidian, for Forcepol, is a welcome high-tech addition to our offering."

Obsidian is a limited range IR illuminator, which functions like any other IR light in the immediate vicinity of the device, but its light is literally undetectable from afar. This means it can be used for operating a vehicle, establishing a base or laying a bridge, but it cannot be seen from surrounding observers beyond a certain distance.

For more information, please contact:

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Telva is a Finnish industry and security sector powerhouse with decades-long experience from importing and distributing top brand products, representing the largest principals in niche industries and defence fields, integrating and delivering complex project assemblies and collaborations, as well as manufacturing its own products, especially lighting equipment.

Telva focuses on comprehensive and reliable solutions, offers competitive services of high quality and manages the entire lifecycle of a product, if necessary.

A fourth-generation family-owned company, Telva is an acknowledged innovator in developing safe, cost-efficient and sustainable solutions for challenging needs.

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